



Turn Inside Sales Teams into Super Closers!

To get your team dialing more, you need to streamline everything they do that isn't dialing. Nothing is more streamlined than Prospector, which puts everything on one screen. This all-in-one approach not only increases calls per day by more than 30%, but it provides fine-grain detail about salesperson performance. Prospector gives you the measurements you need to manage effectively, and gives them speed they need to succeed.

The Perfect Workflow —

With Prospector, you can:

- Build call lists from leads and campaign members, and assign lists to users based on criteria
- Edit the lead record directly from the calling screen—including your custom fields
- Disposition and re-assign with one click

Get Started! —

To learn more, call us at 404.671.9585 or email prospector@unitedcloudsolutions.com.

Software Highlights —

High-velocity prospecting

Proven to increase the number of daily outbound calls and emails to prospects when compared to traditional inside sales software

Supercharges sales team productivity

Shortcuts for logging calls and sending mass emails will reduce data entry time by 40 percent or more, which makes Salesforce.com truly useful for sales teams

The ultimate sales cadence app

Improves the adherence to the sales process by sales team members while reducing administrative overhead

Built on Salesforce.com with an integrated dialer

Transform Sales Cloud into a high-velocity inside sales tool with a VoIP-compatible dialer

